67 40/2: May 18, 1979

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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0866-0867 Oranges, apples (Hong Kong). Wants Valencia naval oranges and Red Delicious apples, one forty foot standard container of each as trial order, top quality, in cartons of 80-130 for oranges. Quote CIF and C&F, Hong Kong. Delivery soonest. Bank ref: Shanghai Commercial Bank, Ltd., Patterson St., Hong Kong. Contact: Grand C. Ng, Go Splendid Ltd., Eastopoint Bldg., 9th Floor, 92 Gloucester Road, Hong Kong. Cable: GOSPLENDCO. Phone: 5-747374.

0868 Salted soda crackers (South Africa). Wants undetermined quantity of salted soda crackers of kind served by U.S. airlines, single portion packs (2 square inches), also retail pack (227 gram), metric, English labels. Quotations: FOB and CIF. Bank ref: Standard Bank, Fox Street, Johannesburg. Contact: David A. Lowe, Patleys, P. O. Box 378, Johannesburg 2000, South Africa. Telex: 8-9253.

0869 Black beans (Venezuela). U.S. office of Venezuela firm wants black beans, 500 metric tons, U.S. No. 1, in 100 pound bags, delivery soonest. A phytosanitary permit from country of origin is required. Quote CIF La Guaira or FOB Tampa or Gulf port. Bank ref: Swiss Bank Corp. New York, World Trade Tower, New York, New York. Contact: Gardenia Martinez, Margold, C.A., 422 Giralda Ave., Coral Gables, Florida 33134, USA. Telex: U.S. - 80 80 86. Phone: VENEZUELA 97 82 493.

0870-0873 Soybean oil, pulses (Canada). Wants soya bean oil, pkg 55 kg drums, 2000-5000 mt monthly. Ship to Bangladesh port. Validity offers at least 10 days. Also 1000 mt of white peas, 1000 mt of green beans and 500 mt of green lentils, pkg 100 kg bags, 1/4 kg sample each, required ship Khorramshar, Iran. Contact: El Ghali, President, Mag Export/Import Limited, 1508-1755 Riverside Drive, Ottawa, Ontario K1G 3T6, Canada. Phone: (613) 731-4621. Telex: 053-3198

0907 Baby chicks (Mexico). Mexican association wants to buy U.S. day-old broiler chicks, two million every two weeks, top quality, shipment by air freight, beginning this June. Quotations should be on the basis of FOB Mexico City. Bank ref: Banca Serfin. Contact: Alfredo Camarillo Manzano, Associacion Medianos Y Pequenos Avicultores, Isla De Sacrificous 9, Col. Prado Vallejo, Mexico, D. F. Phone: (905) 567-8569 and 567-8669.

0876 Chicken (Egypt). Wants 100 metric tons of whole frozen broilers (fryers), USDA Grade A, 900-1400 grams per broiler, individually packaged in plastic wrap. Delivery 50 metric tons before July 7 and 50 metric tons end of July. Chicken must be slaughtered according to Islamic law. Label on each chicken should be printed as follows in English and Arabic: Salam chicken; Special for Salam frozen rooms and General Ghatwary, Tanta. Quote CIF Alexandria. Bank ref: Bank Alexandria, Midan El Sah, Tanta, Egypt. Contact: Mohamed Goda Ghatwary, Salam Frozen Rooms, P. O. Box 94, Tanta, Egypt. Phone: 3522 and 5575. Telex: 93729 INDO UN, ATTN: Mr. Ghatwary.

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0877 Alfalfa (Israel). Wants alfalfa cubes or wafers, initially 5,000 mt, not milled, suncured 15% or dehydrated 17%, 12% moisture. State fiber percentage and length. Shipped in bulk container. USDA Certification is required. Quote Ex factory in container or FOB Gulf port. Bank ref: Bank Hapoalim, Tel Aviv. Contact: Hayim Ashkenazi, Granot Ltd., Gronot, Regional Enterprises, Mobile Post Shomron, Israel. Telex: 46321. Cable: GRANOT, Hadera. Phone: 063-25090.

0878 Rice (Hong Kong). Interested in 300,000 metric tons of white rice, 15% broken, in bags, delivery soonest, 1978 crop. Quote C&F Jakarta. Bank ref: Hang Seng Bank Building, Room 1010, 363-373 Nathan Road, Kowloon, Hong Kong. Telex: 64630 WAMFD HK. Phone: 3-300387.

0879 Peanuts (Barbados). Wants 30,000 pounds of peanuts in shell, small or medium size; in 50-100 pound bags. Phytosanitary permit of country of origin is required. Quote CIF Bridgetown, Barbados. Bank ref: Barbados National Bank, Broad Street, Bridgetown, Barbados. Contact: Dennis Pilgrim, F. A. Distributors Ltd., No. 36, Tudor Street, Bridgetown, Barbados. Cable: ALEX. Phone: 64-554.

0880 Highland Terriers (Japan). Wants undisclosed quantity of dogs, Highland Terriers, from dealers on West coast. Delivery as soon as posisble. Bank ref: Nagoya Sogo Bank, Toyohashi Branch, Toyohashi. Contact: Kiichiro Kondo, President, K. Kondo & Co., Inc., 52 Minamimatsuyama-Cho, Toyohashi 440, Japan. Telex: 4322114. Cable: KONDOH, Toyohashi. Phone: 0532-53-6979.

0881 Poultry feed (Hong Kong). Wants 200-300 metric tons monthly of prepared poultry feed concentrate, preferably from California. In multiwall paperbags of 50 lb. each in containers. Quote FOB California ports or C&F Hong Kong. Bank ref: The Hong Kong and Shanghai Banking Corp., Des Voeux Road West, Hong Kong. Contact: Oscar K. H. Lam, Ping Shan Enterprise Co., Ltd., 19 Queen's Road, Hong Kong. Telex: 86016 SINCO HX. 5-458125.

0882 Flavorings, colorings (Switzerland). Interested in agency/distributorship for natural or true flavoring extracts; emulsions, and other liquid flavors; flavoring powders and tablets; natural food colorings; flavoring pastes; and fruit colorings, natural. Market territory Switzerland and Austria. Prefers to deal with manufacturers. Contact: Peter S. Sproll, Managing Director, Ralupur Ag Zurich, Stampfenbachstrasse 75, Ch-8035 Zurich, Switzerland. Phone: 01/ 60 22 23. Telex: 59569.

0883 Navel beef (Netherlands). Requests sample and CIF quote for navel beef in brine. Bank ref: Abn-Vijzelstraat, Amsterdam. Contact: I. Arjun (Ali), Ali's Tropica, Juliana Van Stolbergstraat 31, 1005 Bl Amsterdam, Netherlands. Phone: 020-722804, 020-731079, 020-827656.

0884 Rice (Zaire). Minoteries De Kakontwe (Minoka), a subsidiary of the government of Zaire-owned Minerals Mining Company, Gecamines, would like bids on U.S. No. 5 long grain rice, 20% broken. Gacamines has foreign exchange and regularly imports corn and wheat. Anticipated purchase of rice estimated at 1500 metric tons. Contact: Telex bids to: (1) Mme. Oslander, Commercial Director, Minoka Lubumbashi, Zaire. Telex: LUBUMBASHI 282, (2) M. Van Gysel, Director of Supply, Gecamines Lumbumbashi, Zaire. Telex: LUBUMBASHI 282.

0885-0888 Corned beef, soybean flour, preserves, soybeans (Austria). Agent for Middle East requests CIF Trieste offers for canned corned beef, soybean flour, fruit, vegetable and salad preserves, and soybeans. Interested in 10-20 mt of each of above products in 0.5 kilogram cans. Labels in English and Arabic. Bank ref: Girozentrale Wien 1, Account No. 8.182, Schubertring 5, A-1010 Wien, Austria. Contact: Mr. Jestl, Franz Howorka Ges.M.B.H. & Co., Kg., Tandelmarktgasse 15, P. O. Box A-1021/58, Wien, Austria. Telex: 074025 FRAHO A. Cable: FRAHOWORKA Wien. Phone: 0222/35/05/11.

0889 Pickles (England). Wants (a) regular Gherkins in brine for slicing 1.5 inch diameter, (b) irregular Gherkins in brine for dicing. Bank ref: Coutts & Co., Ltd. Contact: W. Simm, Universe Foods Ltd., 183 Heath Road, Twickenham TW1 4BH, England. Telex: 25920. Phone: 01-892 9167.

0890 Feed supplements (England). Wants pure vitamins, trace elements and medicaments from primary manufacturers. (a) Regular shipment for blending into vitamin and mineral supplement; (b) Occasional large requirements for special export. For use in animal feedstuffs. Seaworthy packaging. Quote COB, CIF, U.K. ports. Bank ref: Lloyds Bank, Gerrards Cross Branch. Contact: Ms. B. H. Christopher, Frank Wright Feeds International Ltd., Misbourne House, Chiltern Hill, Chalfont St. Peter, Bucks SL9 9UH, England. Telex: 848864. Phone: 01-498 6145.

0891 Bean seed (Brazil). Government of Brazil interested in about 2,000 tons of black turtle soup bean seed. Seed needed for planting in Brazil in January 1980. Contact: Petronio Lerche Vieira, Chiefe do Departmento de Operacoes, Ministerio da Agricultura, Commissao de Financiamento da Producao (CFP) W-3 Norte-Quadra 514 - Bl. B-Brazilia - DF - CEP 70.000, Brazil. Phone: (061) 272-1120. Telex: (061) 1615.

0892 Rice (Monaco). Wants 20,000 tons of long grain or round rice, in bags of 50 kg, delivery soonest. Quote CIF Marseilles. Bank ref: Credit Foncier de Monaco, Principaute de Monaco. Contact: Fernand Galopin, S.A. Polymat, 11 Boulevard Albert Ler. Monaco, Principaute de Monaco. Telex: 479575 MC DEKER. Phone: (93) 50.89.53.

0893-0897 Chicken, corned beef, frozen meats, rice, wheat flour, peanut oil, sugar, tomato concentrate (France). Interested in buying an undisclosed quantity of frozen chicken, corned beef, and frozen meats, long grain rice, wheat flour (hard and soft), peanut oil, lump sugar, and concentrate of tomatoes. Bank ref: B. N. P. Stains (93000). Contact: Mr. Laskar, Coframex, 5, Boulevard Maxime Gorki, 93240 Stains, Paris, France. Telex: 250 302 BTIF 623 PARIS. Phone: 826.16.44.

0898-0900 Fresh fruits and vegetables (France). Interested in citrus fruits (oranges, lemon, mangoes, grapefruit) and fresh fruits and vegetables. Bank ref: Societe Generale, Rungis, Societe Marseilleise De Credits, Rungis. Contact: Mr. Malet or Mr. Azoulay, R. Malet, 53, Rue de Montpellier, Fruleg 337, 94622 Rungis, France. Telex: 270859. Phone: 687.24.41.

0901-0902 Grapefruit, strawberries (France). Wants grapefruits, strawberries and all kinds of fresh fruits. Bank ref: Societe Generale, 54 Rue de La Tour 94150 Rungis and Banque Worms, 102, Rue de La Tour 94566 Rungis. Contact: Mr. Desmoulins, Roland Lacour S.A., 106, Rue de Montpellier, Fruleg 375, 94622 Rungis Cedex, France. Telex: 270961. Phone: 687.24.27.

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0903-0904 Fresh fruits (Germany). Interested in exclusive agency or distributorship for fresh fruits, all types. Estimated annual sales potential $50,000. Contact: Karl-Heinz Krebs, Owner/Manager, Peter Van Weenen & Co., Am Markt 11, D-2800 Bremen 1, Germany. Telex: 0244297 KREBS D. Phone: 0421/321013.

0905 Pulses (Philippines). Interested in Michigan pea beans or Great Northern white beans and Dutch Blue Alaska dried peas for canning purposes. Quantity: 200,000 lbs. beans, 200,000 lbs. peas. 1979 pack prime quality - no crack or split in 10-14 percent moisture content. Standard export packaging. Delivery September 1979. Quote C&F. Bank ref: China Banking Corporation. Contact: Johnny S. Lim, Bagumbuhay Industrial Corporation, 14 Duhat Road, Potrero, Malabon, Metro Manila, Philippines. Telex: 27892 ATI PH. Phone: 358770.

Foreign Trade Developments:

Japan increase duty free import quota for feeder cattle. Japan has announced a duty free import quota of 11,000 head for feeder cattle for JFY 1979, almost double the 6,000 head quota for JFY 1978. Under this quota the 45,000 yen-per-head duty is waived for feeders weighing 300 kg or less live weight. The quota is allocated only to agricultural cooperative members and was almost fully utilized in JFY 1978 for the first time in recent years. With domestic feeder cattle prices continuing to rise, the duty free quota is expected to be used fully again this year. Some operators are even planning to import feeders outside the quota because demand for beef remains strong and feed prices are relatively low.

Beef (Japan). On May 11, the Japanese Livestock Industry Promotion Corporation (LIPC) made its first tender for purchases of frozen beef under the JFY-79 quota. The tender called for delivery by July 20, and the total amount of grain-fed high quality beef purchased was 2,150.5 metric tons, consisting of square cut chuck-583.5 metric tons, brisket-108 metric tons, short plate-1,122 metric tons, and striploin-337 metric tons. Canada supplied 15 metric tons of the short plate and the remainder was of U.S. origin. The tender also included 400 mt of beef skirt plate of which 373 mt were offered and only 22 mt were purchased by the LIPC. This small purchase was reportedly because the prices offered were considerably above the established maximum price acceptable by the LIPC.

Since, the LIPC has not decided on a conversion rate of pounds to metric units, the metric weight requirement was waived on these purchases.

0906 Beef (Bahrain). Wants to buy U.S. fresh beef. Large distributor and retailer of foodstuffs including fresh, frozen, canned and other preserved foods. Seeking regular suppliers of fresh cryovac wrapped beef cuts including tenderloin, strip-loin, rib eye rolls and insides. Firm indicated each usual shipment required was two metric tons by air or in container by ship. Contact: Mark Hamnett, Sales Manager, Marhaba Market, P. O. Box 76, Manama, Bahrain. Telex: 9266, MARHA BN. Phone: 253523.